



**Kennebec Valley Community College  
92 Western Avenue  
Fairfield, ME 04937**

**Competitive Bid  
Request for Proposal  
This is Not an Order**

**EMS Lab/Simulation Equipment**

<b>Date:</b>	<b>May 6, 2026</b>
<b>Site Walk-thru:</b>	<b>NA</b>
<b>Proposal Due On:</b>	<b>May 20, 2026</b>
<b>Return Proposal To:</b>	<b>Tim Beals, EMS Program Director Kennebec Valley Community College 92 Western Avenue Fairfield, Maine 04937</b>
<b>Telephone:</b>	<b>(207) 453-5084</b>
<b>Email:</b>	<b><a href="mailto:tbeals@mainecc.edu">tbeals@mainecc.edu</a></b>

**Competitive Bid Request for Proposal**  
**EMS Lab/Simulation Equipment**

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## Competitive Bid Request for Proposal EMS Lab/Simulation Equipment

### 1.0 Introduction

*Kennebec Valley Community College (KVCC) is soliciting proposals to procure EMS Lab Equipment for its EMS Program located on its Fairfield Campus in Fairfield, Maine.*

A detailed explanation of the scope and specifications is contained in **Section 6.0, Scope of Services**. Preference will be given to the proposals conforming to the specifications provided; however, alternate recommendations may be considered. If a vendor chooses to make inquiries on the specifications provided, the rules set forth in **Section 8.0, Interpretation of Contract Documents**, apply. KVCC reserves the right to accept or reject any or all of the proposals received, in part or in whole.

### 2.0 Background

Kennebec Valley Community College is a comprehensive community college offering technical, career, and transfer education in addition to customized training for businesses and industries in Kennebec, Somerset, Waldo and Knox Counties. The College is located on two campuses in mid-Maine. Its 70-acre main campus in Fairfield, Maine is reached by taking Exit 132 off Interstate 95. The 600-acre Harold Alfond Campus is located seven miles north of the Fairfield campus on U.S. Route 201 in Hinckley, Maine.

### 3.0 Schedule / Modifications

Description	Day/Date	Time
RFP Issued	May 6, 2026	
Site Walkthrough	NA	
Proposals Due On	May 20, 2026	3:00 P.M. ET
Award Decision & Notification	May 22, 2026	

### 4.0 Examination of Specifications and Schedule

Each bidder or authorized agent is expected to examine the bid specifications, contract documents and all other instructions pertaining to this RFP. Failure to do so will be at the bidder’s own risk, and the bidder cannot secure relief on the plea of error in the bid. KVCC reserves the right to accept or reject any and all bids in part

or in whole.

## 5.0 Submission of Bids

The Proposal, which must be signed by a person having proper authority to legally obligate the offering company, along with any additional supporting material, **must be received no later than May 20, 2026 by 3:00 P.M. (ET)**.

All proposals are to be marked “EMS Lab/Simulation Equipment” and mailed to:

Tim Beals  
EMS Program Director  
Kennebec Valley Community College  
92 Western Avenue  
Fairfield, ME 04937

Proposals may also be e-mailed to: [tbeals@maineccc.edu](mailto:tbeals@maineccc.edu), with the subject line “EMS Lab/Simulation Equipment”

## 6.0 Scope of Services

The Scope of Services set forth in this Request for Proposal (RFP) represents an outline of the services the College anticipates the successful proposer to perform and is presented for the primary purpose of allowing the College to compare proposals. The precise scope of services shall be negotiated between the College and the successful Proposer.

### 6.1 Scope

Supply and delivery of:

- A. Two (2) Gaumard PEDI Blue Neonatal Simulator with Smartskin Technology, Medium
- B. Two (2) AmbuMan Advanced
- C. Six (6) Laerdal Airway Management Trainer, Adult
- D. Six (6) Laerdal Airway Management Trainer, Infant
- E. One (1) Life/form CRiSis Complete Child Manikin
- F. Two (2) Stryker MX Pro R3 EMS stretcher, recertified
- G. Two (2) Paraid Ambulance Child Restraint

### 6.2 Specifications

The following specifications are minimum acceptable requirements. Any specific reference to manufacturer(s) and/or catalog/model/stock numbers provided is to establish the design, type of construction, quality, functional capability and performance level desired. The bidder may offer an alternate product believed to be an equal. Any alternate product(s) bid must be clearly identified by manufacturer and catalog, model or stock number. Adequate detailed specifications of the product offered must be included with your bid to establish equivalency and to ensure that the product being bid meets all specifications:

- A. Gaumard PEDI Blue Neonatal Simulator
  - a. Sized to simulate a newborn during its first 28 days of life

- b. Simulator features full size articulating neonate realistic airway with tongue, vocal cords, trachea, esophagus, heart, lungs, ribs, stomach and liver. Allows for BVM ventilation or intubation and CPR. Must have bilateral lung expansion with realistic chest rise
  - c. Permits Sellick maneuver
  - d. Has the ability to change color based upon initial pre-selected conditions and the effectiveness of airway ventilation and chest compression. Simulator will cause the skin color to appear healthier or cyanotic if ventilations and compressions are appropriate or inadequate
  - e. Simulator has the ability to determine if ventilation and compressions meet conventional standards
  - f. Must include all power cords, hardware/software, carry bag and manual
- B. AmbuMan Advanced
- a. Manikin allows for endotracheal intubation and other alternative airway adjuncts
  - b. Manikin allows for Airway Management, ECG simulation, defibrillation, pacing and IV / IO access
  - c. The manikin uses wireless technology and employs a central management module that allows for monitoring of hand position, ventilation volume, stomach inflation.
  - d. Software will allow for custom scenarios and the ability to adjust a scenario during live training
  - e. Software will allow for individual performance reports of up to four participants
  - f. Includes all cables, battery packs, carrying case, software and operating instructions
- C. Life/form CRiSis Complete Child Manikin
- a. Manikin simulates a five-year-old child
  - b. Manikin allows for airway management, IV/IO access, defibrillation and functions as a CPR manikin
  - c. Includes necessary accessories and carry case
- D. Laerdal Airway Management Trainer-Adult
- a. The trainer will simulate a realistic head, neck shoulders
  - b. The trainer will have realistic anatomy of the tongue, oropharynx, epiglottis, larynx vocal cords and trachea
  - c. The trainer will allow for all forms of intubation and suction procedures
  - d. Includes carrying case
- E. Laerdal Airway Management Trainer-Infant
- a. The trainer will simulate a realistic head, neck shoulders
  - b. The trainer will have realistic anatomy of the tongue, oropharynx, epiglottis, larynx vocal cords and trachea
  - c. The trainer will allow for all forms of intubation and suction procedures
  - d. Includes carrying case
- F. Stryker MX Pro R3 EMS Stretcher, Recertified
- a. Manually operated, supports minimum 500lbs.
  - b. Pneumatic Backrest, allows one hand operation
  - c. Short grip, easy to use release handles
  - d. Fold downside rails and breakaway head section
  - e. BackSmart Design: stretcher integrates ergonomic features such as hydraulic lift, low-roll force oversized wheels
  - f. Stretcher is X-frame aluminum construction, with powder coating
  - g. Includes stretcher mattress
- G. Paraid Ambulance Child Restraint (ACR)
- a. The child restraint accommodates 4.5lbs-99.2lbs
  - b. Universally compatible with any ambulance cot
  - c. Machine washable
  - d. Includes storage bag(s)

## 7.0 Contractor's Insurance

The Contractor shall maintain throughout the term of the agreement general liability insurance to insure against all claims of bodily injury or death, and property damage, arising out of work performed under this agreement. Such insurance shall provide coverage in an amount not less than \$1,000,000 per occurrence and shall list KVCC as an added insured Contractor shall also maintain worker's compensation insurance in amounts required by state law.

## 8.0 Interpretation of Contract Documents

No oral interpretation will be provided to any bidder as to the meaning of the specifications or other contract documents. Every request for such interpretation shall be made in writing at least three (3) or more days before the proposal due date and submitted to:

Brianne Pushor, Dean of Finance and Administration  
EMS Lab Equipment  
Kennebec Valley Community College  
92 Western Avenue  
Fairfield, ME 04937

or via email at [bpushor@maineccc.edu](mailto:bpushor@maineccc.edu)

Any interpretation made to a bidder will be issued in the form of an addendum to the contract/bid documents which, if issued, shall be sent as promptly as practicable to all persons to whom the specifications have been issued. All such addenda shall become part of the contract/bid documents.

## 9.0 Bid Review and Evaluation

The College reserves the right to reject all proposals, to waive any informalities and technicalities, and to solicit and re-advertise for new proposals, or to abandon the project in its entirety. The College reserves the right to make the award to that proposer who, in the opinion of the College, will be in the best interest of and/or the most advantageous to the College.

### 1. Evaluation Method

- a. Technical ability to meet the outlined specifications
- b. Specification match and variations
- c. Added value features of proposal
- d. Past performance and references
- e. Cost of base proposal
- f. Rates for additional labor and equipment
- g. Price of additional services

## 10.0 Preparation of Bids

KVCC seeks the proposal that meets the specifications noted in this RFP. KVCC will review all proposals. The bidder shall include with the proposal any terms and conditions specific to their proposal.

Each valid proposal shall include:

- The contractor’s name(s)
- Contact information (Address, phone, Fax, Email)
- Company quote with detailed specifications and pricing
- Company specific terms and conditions

### 11.0 Withdrawal of Bids

All proposals must be valid for at least thirty (30) days after the proposal due date, after which time proposals shall expire unless the proposer had been notified and agrees to an extension.

KVCC reserves the right to modify or withdraw this invitation, to reject any or all proposals, and to terminate any subsequent negotiations at any time. KVCC also reserves the right to choose the proposal that best meets the needs of its facility and training programs.

### 12.0 Taxation and Compliance

Maine Community College System d/b/a Kennebec Valley Community College is an educational institution organized under the laws of the State of Maine and so its purchase of goods is exempt from state, federal, and local sales and use taxes. The successful bidder agrees to comply with all applicable federal, state and local statutes, laws, codes, rules, regulations, ordinances and orders in the performance of the Contract.

### 13.0 Prohibited Terms and Conditions

#### **NOTICE TO VENDORS AND BIDDERS: STANDARD TERMS AND CONDITIONS APPLICABLE TO ALL MCCS CONTRACTS**

The following standard contracting terms and conditions are incorporated and shall become a part of any final contract that will be awarded by any college or other operating unit of the Maine Community College System (collectively “MCCS”). These terms and conditions derive from the public nature and limited resources of the MCCS. **MCCS DOES NOT AGREE TO:**

1. Provide any defense, hold harmless or indemnity;
2. Waive any statutory or constitutional immunity;
3. Apply the law of a state other than Maine;
4. Procure types or amounts of insurance beyond those MCCS already maintains or waive any rights of subrogation;
5. Add any entity as an additional insured to MCCS policies of insurance;
6. Pay attorneys’ fees; costs, including collection costs; expenses or liquidated damages;
7. Promise confidentiality in a manner contrary to Maine’s Freedom of Access Act;
8. Permit an entity to change unilaterally any term or condition once the contract is signed;
9. Automatic renewals for term(s) greater than month-to-month;
10. Limitations on MCCS’ recovery of lawful damages incurred as a result of breach of the contract;
11. Limitation of the time period under which claims can be made or actions brought arising from the contract;
12. Vendor’s terms prevailing over MCCS’ standard terms and conditions, including addenda; and
13. Unilateral modifications to the contract by the vendor.

BY SUBMITTING A RESPONSE TO A REQUEST FOR PROPOSAL, BID OR OTHER OFFER TO DO BUSINESS WITH MCCS, YOUR ENTITY UNDERSTANDS AND AGREES THAT:

1. The above standard terms and conditions are thereby incorporated into any agreement entered into between MCCS and your entity; that such terms and condition shall control in the event of any conflict with such agreement; and that your entity will not propose or demand any contrary terms;
2. The above standard terms and conditions will govern the interpretation of such agreement notwithstanding the expression of any other term and/or condition to the contrary;
3. Your entity will not propose to any college or other operating unit of the MCCS any contractual documents of any kind that are not in at least 11-point black font on a white background and completely contained in one Word or PDF document, and that any references to terms and conditions, privacy policies or any other conditions referenced outside of the contract will not apply; and
4. Your entity will identify at the time of submission which, if any, portion or your submitted materials are entitled to “trade secret” exemption from disclosure under Maine’s Freedom of Access Act; that failure to so identify will authorize MCCS to conclude that no portions are so exempt; and that your entity will defend, indemnify and hold harmless MCCS in any and all legal actions that seek to compel MCCS to disclose under Maine’s Freedom of Access Act some or all of your submitted materials and/or contract, if any, executed between MCCS and your entity.