



**KODIAK**  
**STEEL COMPANY**  
*Distributor of Steel, Aluminum, and Stainless Steel*

# Job Opportunity

## Sales Representative

**Job location:** Clinton, ME

**Job Duration:** Full Time, Annual Salary

**Salary:** Competitive Salary Based Upon Experience

**Company:** Kodiak Steel, is a premier steel distribution company promoting quality, hard work, integrity, honesty, and dedication to its clients and personnel.

**Summary:**

Kodiak Steel is seeking a self-motivated candidate looking to join our Sales team.

**Sales Representative Staff Responsibilities:**

- Generate steel sales through traveling throughout Maine to new and established businesses.
- Organize orders for materials and work with sales team to develop a clear and organized estimate and written quote.
- Follow up on customer orders to confirm delivery and timeliness of order delivery.
- Develop new business expanding sales volume.
- Follow up on bids lost to understand the reasons for not being awarded the sale.
- Understand materials that are in stock and readily available for customers.

**Knowledge, Skills, Abilities:**

- Bachelors Degree in Business Management or General Business Curriculum.
- Excellent math skills and paying attention to details is a must.
- Effective written and oral communication skills.
- Ability to work independently, as well as the ability to multi-task and manage changing priorities.
- Proficient computer skills including Microsoft Office Software, especially Excel.
- Courteous, professional demeanor, and possess an energetic positive attitude.
- Willingness to continued education to expand knowledge base.
- A valid driver's license.
- Career minded individual preferred.

**Kodiak Steel is ready to offer you:**

- A culture that values opportunity for growth, skills development, and internal promotion.
- Support from the entire team. Kodiak's future is counting on your success.
- Competitive base pay with paid vacations and earned paid leave.
- Periodic evaluations with salary adjustments.
- Comprehensive medical, disability, and life insurance.
- 401K retirement plan with employer matching program.

Kodiak Steel is an Affirmative Action and Equal Opportunity Employer. Veterans strongly encouraged to apply.

If you wish to apply, please resume to, [info@kodiaksteel.com](mailto:info@kodiaksteel.com) or mail resume to:

**Kodiak Steel Company**  
**26 Hinckley Road, PO Box 729**  
**Clinton, Maine 04927**

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